# Delivery and Payment Terms, Groz-Beckert USA Inc.

#### 1. Scope of application

These delivery and payment terms apply to all business transactions with the buyer, even if no reference is made to them in later transactions. We hereby expressly object to the buyer's conditions of purchase, if any. Buyer's conditions of purchase shall not become part of the contract unless we have consented thereto in writing; our acceptance of an order, or delivery by us, shall not constitute consent. These delivery and payment terms do not apply to private consumers.

## 2. Conclusion of the contract, characteristics of the goods

Our offers are not binding. Contracts will only be made through our written order confirmation, which shall determine the terms of the contract. If we do not confirm an order, the delivery contract is deemed to have been made upon delivery by us. Descriptions and illustrations of our products shall only be looked upon as approximations. We reserve the right to make alterations to our products prior to delivery, in particular technical changes made in the course of our regular updating of products, which, however, may not unreasonably prejudice the interests of the buyer.

## 3. Exclusion of cancellation and return deliveries

The cancellation or amendment of contracts, once concluded, shall require our express written consent. The return of delivered goods requires our prior written consent.

# 4. Passage of risk, transport

Delivery shall be made ex works or ex warehouse. Risk shall pass to the buyer as soon as we have handed the goods over to the carrier, however, at the latest when the goods leave the works or the warehouse. We are entitled but in no case obligated, including deliveries abroad, to take out transport insurance. If the goods are damaged or lost in transit, the buyer must promptly have the forwarding agent draw up a report of the circumstances.

Unless the buyer gives written instructions the contrary, it shall be for us to decide on the means of transport, the transport route and the transport insurance, without being responsible for choosing the quickest or cheapest possibility.

## 5. Part deliveries

We are entitled to execute orders in part deliveries, which shall be treated as independent deliveries and which must be paid for separately within the payment terms named in Section 8 hereof. If payment for a part delivery is delayed, we may suspend execution of the remainder of the order.

## 6. Delivery period

Specifications of delivery periods are non-binding, even if contained in our order confirmation, unless we have expressly stated that they are binding. The delivery period commences on the date of our order confirmation, however not before all the details of the order have been clarified, in particular not before the buyer has furnished all the documents, permits and releases required, and not before receipt of an agreed upon down payment. The delivery period is met if, by the time at which it lapses, the goods have been shipped or notification has been given that they are ready for shipment.

If delivery is made impracticable by force majeure, then the delivery date will be extended automatically by the time of the event constituting force majeure, plus an appropriate start-up period. Unforeseeable circumstances which make delivery unreasonably difficult or impossible for us, such as delays in delivery by suppliers, labor disputes, acts of authority, raw material or energy shortages, plant and transport interruptions of all kinds, etc., shall have the same effects as force majeure. If these circumstances last more than four months, we have the right to rescind the contract. At the buyer's request, we shall state whether we wish to do the later or to deliver the goods within a reasonable period of time to be determined by us. The buyer shall not be entitled to claim damages.

If we are responsible for exceeding a non-binding delivery deadline, we shall nevertheless not be in default before the buyer has granted us an additional period for delivery of at least 30 days and this period lapses without avail. Following this the buyer may rescind the contract. Claims for damages are restricted to 5% of the value of the outstanding shipment, solely to the extent such damages were foreseeable by us.

# 7. Price

The buyer must pay the list price current on the day of delivery. If, contrary to this, a fixed price was agreed upon, we may instead charge the list price current on the day of delivery. If the price increase is more than 5% of the agreed price, then the buyer may, by informing us in writing, rescind the contract within 14 days after receiving notice of the price increase.

Our prices are in USD and, as the case may be, ex works or ex warehouse. Prices shall be calculated according to such quantity or such weight, respectively, as is determined by us. The buyer may nevertheless show that the quantity or weight determined by us is wrong. Value added tax and shipping costs, in particular freight, transport insurance, customs duties and customs clearance duties as well as packing charges shall be borne by the buyer, even if they are not itemized separately.

# 8. Payment

Unless the contrary is agreed upon in writing, our invoices are payable net within 30 days from the invoice date. Payments will always settle the oldest invoice. We are not obliged to accept bills of exchange. If we accept means of payment other than cash or transfer, these will only be accepted on account of performance. All payments must be effected free of charges for us. Bank charges, discount charges and collection charges shall be borne by the buyer, even without express agreement to this effect.

If the net payment date has expired, we are entitled to charge interest at a rate of 8% over the basic rate of interest of the U.S. Federal Reserve at the latest from the 31st day after receipt of the invoice or similar payment demand. In the event we have to engage the services of an attorney to collect amounts payable to us, buyer shall be liable to us for all reasonable attorneys fees and other costs of collection.

If after conclusion of the contract, the buyer's financial situation is materially impaired, or if any earlier impairment of the buyer's financial situation does not become known to us until after conclusion of the contract, we are entitled to request either advances or the grant of a proper security interest, whichever we wish. If this request is not met, we have right, after expiry of a reasonable period of grace, to withhold performance of the contract.

The buyer cannot offset a counter-claim which is disputed by us and which has not become res judicata, nor may the buyer, in respect of such a counter-claim, exercise any right of retention. Payments made to our representatives or employees shall only be effective if a written authority to collect is submitted.

# 9. Special Productions

Where products are manufactured by us according to the buyer's requirements, specifications, etc. the buyer shall bear sole responsibility for the correctness of such requirements and specifications. Buyer shall indemnify us against all claims made against us, or any of our subcontractors, on the basis of industrial property rights or copyrights.

With products made to order, delivery quantities which deviate by  $\pm 10\%$  from the quantity agreed upon shall be deemed to conform to the contract. Our purchase price claim shall increase or decrease accordingly. The details of these orders must be agreed separately.

# **10. Purchase Money Security Interest**

Buyer hereby grants Groz-Beckert a purchase-money security interest under §25-9-103 of the North Carolina UCC (or any other corresponding law) in the goods purchased from Groz-Beckert (the "Collateral"). Buyer hereby irrevocably authorizes Groz-Beckert to file UCC-1 financing statements to perfect the security interest granted herein and any extensions or amendments thereto. The Buyer shall hold the Collateral in safe custody. Groz-Beckert shall have the right at any time after reasonable notice to inspect the Collateral for so long as any balance of the purchase price remains outstanding. The Buyer shall notify Groz-Beckert's rights in the Collateral and will provide Groz-Beckert with all documents and information necessary to oppose such interference by all legal means.

If the Buyer does not fulfill its obligations under this or any other contract entered into with Groz-Beckert or if, in Groz-Beckert's good faith opinion, Buyer's credit becomes impaired, Groz-Beckert may suspend performance until such time as Groz-Beckert has received full payment for any goods already delivered or in process and is satisfied (in its sole discretion) as to Buyer's credit for future deliveres. If Groz-Beckert suspends performance and later proceeds with such order, Groz-Beckert shall be entitled to such extension of time for performance as is necessitated by the suspension. Groz-Beckert shall also have the right to rescind the contract. In such case, Buyer upon receipt of written notice from Groz-Beckert to enter the premises of Buyer to retake possession of the Collateral at the expense of the Buyer and to sell it by private sale or public auction at the highest price possible, notwithstanding the Buyer's financial obligations and other duties; after deduction of the costs of such sale the proceeds thereof shall be used to reduce the Buyer's debt; any remaining surplus shall be made available to the Buyer.

## 11. Defects

We are only liable for defects in our goods if the buyer notifies us in writing thereof without delay, at the latest 10 days after receipt of the goods. We are not liable for defects that are not notified within the deadline mentioned above.

Our liability is either limited to the repair or replacement of the defective goods. Upon request, the defective goods or a sample thereof are to be sent to us first for examination.

If it is not possible to deliver defect-free replacements, if we refuse to perform or if there are special circumstances which, after taking both parties' mutual interests into consideration, justify the immediate enforcement of further legal remedies, or if a reasonable deadline set by the buyer for improvement has expired without result, the buyer is then entitled to rescind the contract or demand a reduction of the purchase price as its sole and exclusive remedy.

Any warranty claim of the buyer in regard to defects of quality is subject to a period of limitation of 1 year. The time limitation starts on delivery of the goods.

# 12. Claims for damages

Claims by the buyer for damages resulting from a breach of duty, from tort or for other reasons are excluded unless this is based on intent, gross negligence, breach of a primary fulfillment obligation, the acceptance of a purchasing risk or a guarantee claim or if we are liable in accordance with the provisions of applicable product liability laws or we are responsible for damage which resulted in loss of life, personal injury or damage to health. In all cases claims for damage are restricted to typical foreseeable damage.

In case Groz-Beckert has no or limited liability in accordance with the above paragraph, any Groz-Beckert employee, representative and agent shall have no or limited liability as well; provided, however, that this provision does not imply that any employee, representative and/or agent of Groz-Beckert shall have any personal liability with respect to the sale of any product or service hereunder.

## 13. Applicable law, place of performance, legal venue

The relations between us and the buyer shall be governed exclusively by the laws of the State of North Carolina, without regard to its choice of law principles. Neither the United Nations Treaty on the International Sale of Goods (CISG) nor any other existing or future bilateral or international treaties shall be applicable to this contract.

Place of jurisdiction for all disputes arising out of or in connection with the contract shall be in a state of federal court situated in Charlotte, North Carolina, buyer hereby irrevocably consents to the exclusive personal jurisdiction of such courts. Buyer waives any objection based on forum non conveniens or any objection to venue of any such action. Notwithstanding the foregoing, we may file suit against the buyer in the jurisdiction of is principal place of business or state of incorporation.

# The following terms and conditions shall additionally apply to the purchase of machinery and components.

#### Sec. 2 is supplemented as follows:

We reserve title and copyright to samples, cost estimates, drawings, usage instructions and similar information of a tangible and intangible nature, including such in electronic format, which we have provided. Such information has to be treated as confidential and may not be made accessible to third parties.

#### The following is to be added after sec. 3:

#### 3.a Acceptance of performance

Unless agreed otherwise, the acceptance of performance shall take place in our factory during normal working hours. If the contract contains no provision in relation to the technical details, the customary practice of the industrial sector in question shall be applied for the examinations.

We shall inform the buyer sufficiently early to enable him to arrange for their representatives to participate in the examinations. If the buyer does not arrange to be represented, we shall send him the examination record, the accuracy of which he may not contest.

If an examination (apart from a contractually planned examination at the place of installation) should indicate that the delivery item is defective or does not conform to the contract, we shall endeavour to promptly remedy the defect or to ensure conformity with the contract. The examination shall be repeated at the buyer's request.

Unless agreed otherwise, we shall bear the costs of examinations conducted in our factory, but not the personal expenses of the buyer's representatives.

If an acceptance of performance at the place of installation is scheduled in the contract, the terms and conditions applicable to such examinations shall be separately agreed between the parties.

#### Sec. 11 is to be replaced by:

We are only liable for defects in our goods if the buyer notifies us in writing the reof without delay, at the latest within 10 days after receipt of the goods. We are not liable for defects that are not notified within the deadline mentioned above. Variations from specifications or covenants relating to the consumption or performance of the machines supplied by ourselves, of up to +/- 10%, shall not constitute defects in the goods.

Our liability is either limited to the removal of defects or to a free of cost replacement of defective goods. Upon request, the defective goods or a sample thereof are to be sent to us first for examination. If it is not possible to deliver defect-free replacements, , if we refuse to perform, or if there are special circumstances, which, after taking both parties' mutual interests into consideration, justify the immediate enforcement of further legal remedies, or if a reasonable deadline set by the buyer for improvement has expired without results, the buyer is then entitled to rescind the contract or demand a reduction of the price.

If a defect is only minor, the buyer shall only be entitled to reduce the contract price. He shall not be entitled to reduce the contract price in any other circumstances.

Any warranty claim of the buyer in regard to defects of quality is subject to a period of limitation of 1 year, provided the defect was not fraudulently concealed, or caused intentionally or through gross negligence by ourselves. The period of limitation shall commence at the time of the acceptance of performance. If no acceptance of performance takes place, the period of limitation shall begin when the goods are handed over to the carrier, albeit at the latest when the goods leave the factory or warehouse.

## Sec. 12 is supplemented as follows:

Having reached an understanding with us, the buyer must provide us with the necessary time and opportunity to undertake all repairs and replacement deliveries that we deem necessary, failing which we shall be exempted from our liability for the resulting consequences. The buyer shall only have the right to remedy the defect himself, or to arrange for his remedy by third parties and to claim reimbursement of the associated expenses from us, where there is an urgent risk to operational safety, or in order to avert disproportionately high losses, in which case we must be notified immediately.

No liability shall be accepted in the following circumstances in particular:

- unsuitable or inappropriate use;
- defective installation or commissioning by the buyer or by third parties;
- normal wear and tear;
- defective or negligent treatment;
- improper maintenance;
- unsuitable resources;
- defective building work;
- unsuitable building ground;
- chemical, electrochemical or electrical effects, provided we are not responsible for these.

If the buyer or a third party effects inappropriate repairs, we shall not be liable for the resultant consequences. The same shall apply in the event of any changes to the delivery goods without our prior approval.